

BCP Council Procurement & Contract Management Strategy 2024 – 2028

Delivery Plan Progress Report for Audit & Governance Committee

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October 2025

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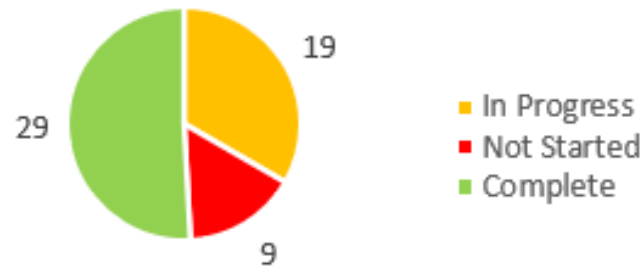
Further reforms to public procurement

- In July 2025, the Government launched a consultation titled *Public Procurement: Growing British Industry, Jobs and Skills* which sets out further reforms to public procurement following the Procurement Act 2023.
- Summary of questions – Can we do more to leverage:
 - Spend with SMEs and VCSEs?
 - Prompt payment to supply chains?
 - Flexibility when procuring people focused services?
 - Strong business cases relating to in-sourcing / out-sourcing decisions?
 - Social Value?
- BCP has responded to the consultation
- The LGA is preparing a sector-wide response

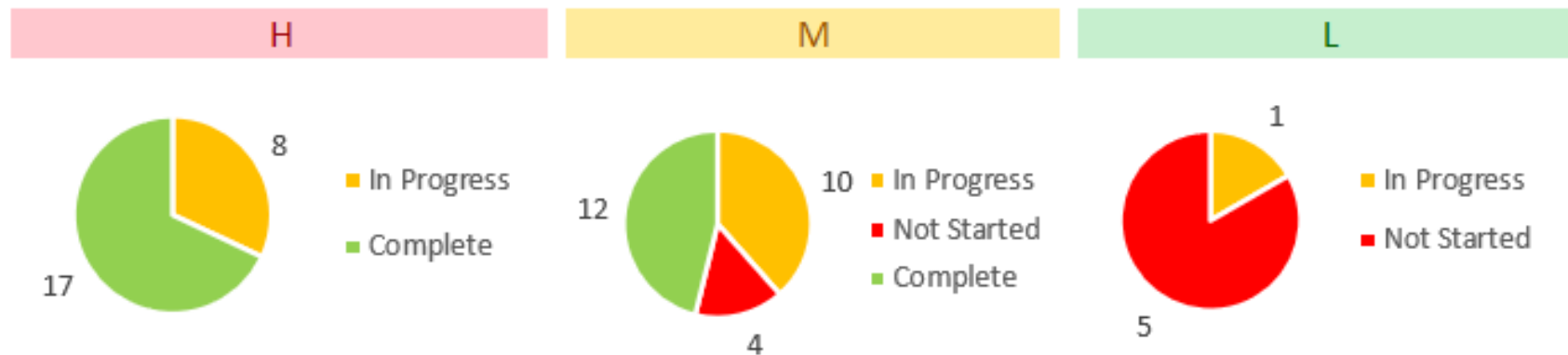
Delivery Plan Status Dashboard

Purpose: To provide a high-level summary of delivery progress to date. The slide shows status across all 57 of the commitments described in BCP's Procurement & Contract Management Strategy 2024 – 2028. This is also broken down by priority level (High, Medium, Low), enabling stakeholders to quickly assess delivery performance, identify areas requiring attention, and support informed decision-making.

Completion Status



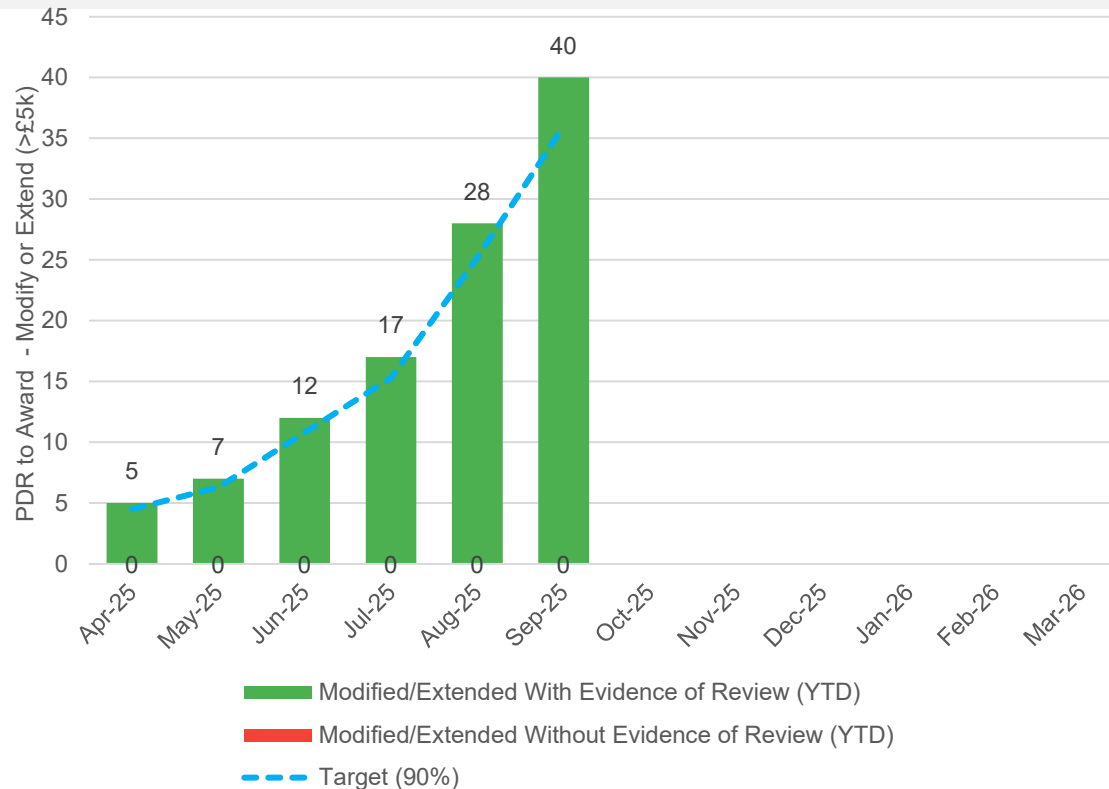
By Priority



Justified Extensions

Purpose: To show that where BCP has extended contracts such extensions are justified by satisfactory supplier performance reviews. This is a proxy for reducing the number and value of contracts extended without being reviewed and offered to the market (Measure required by Audit & Governance Committee).

Data shows: Cumulative year to date count



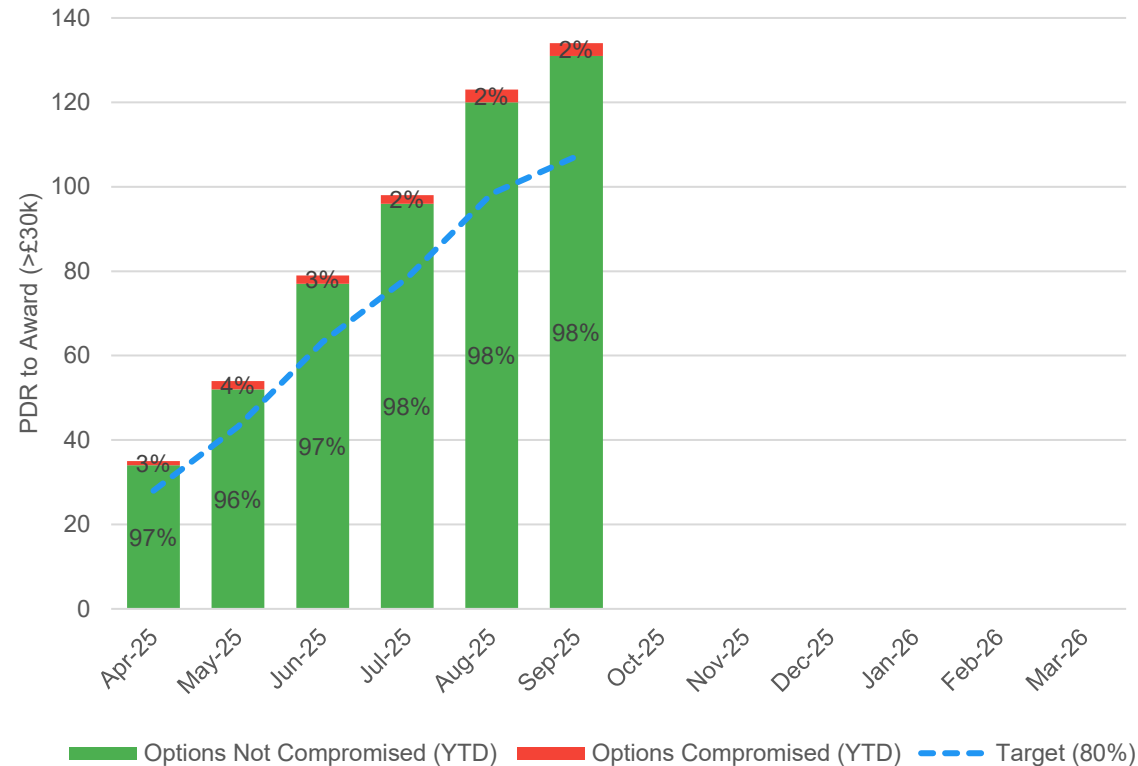
- **RAG Status:** ● Green
- **Current Performance:** 100%



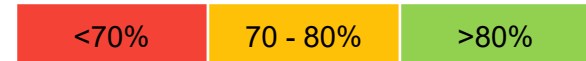
Early Procurement Service engagement

Purpose: To show that BCP's procurement options were not compromised by time constraints. This is a proxy for increasing the number of staff engaging with the Procurement Service as soon as a need to procure is identified (Measure required by Audit & Governance Committee).

Data shows: Cumulative year to date count

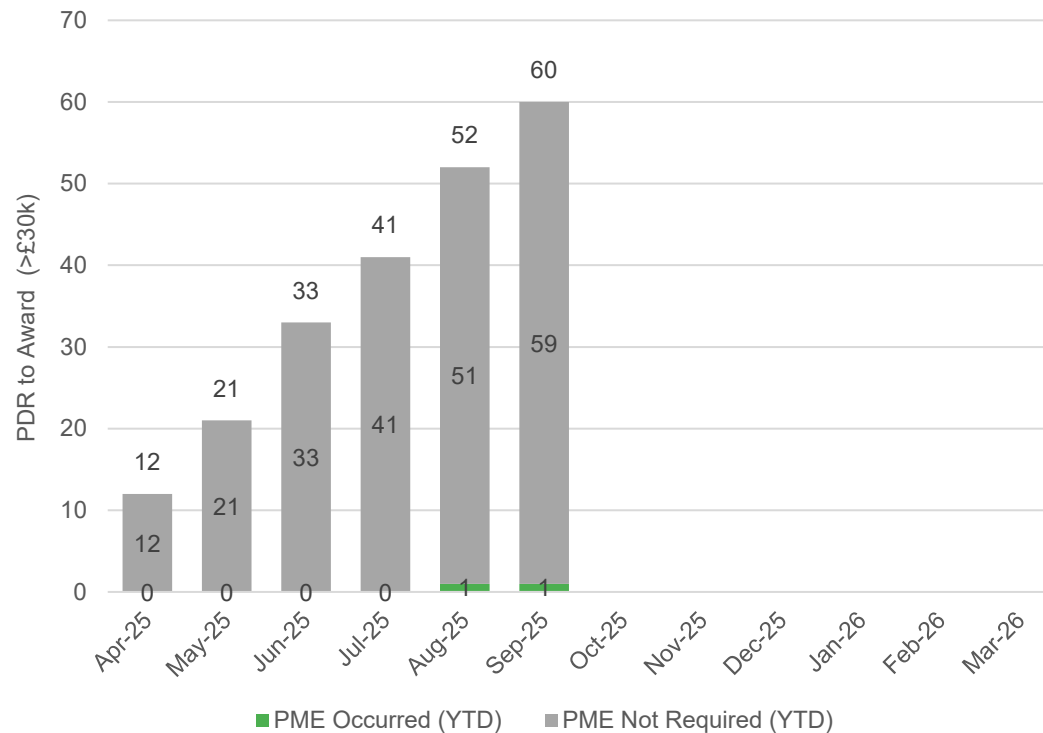


- **RAG Status:** ● Green
- **Current Performance:** 98%



Preliminary Market Engagement (PME)

Purpose: To show the proportion of above £30k procurements where it was relevant and proportionate to include PME. This is a proxy for increasing the number of pre-procurement market engagement activities undertaken (Measure required by Audit & Governance Committee).
Data shows: Cumulative year to date count.

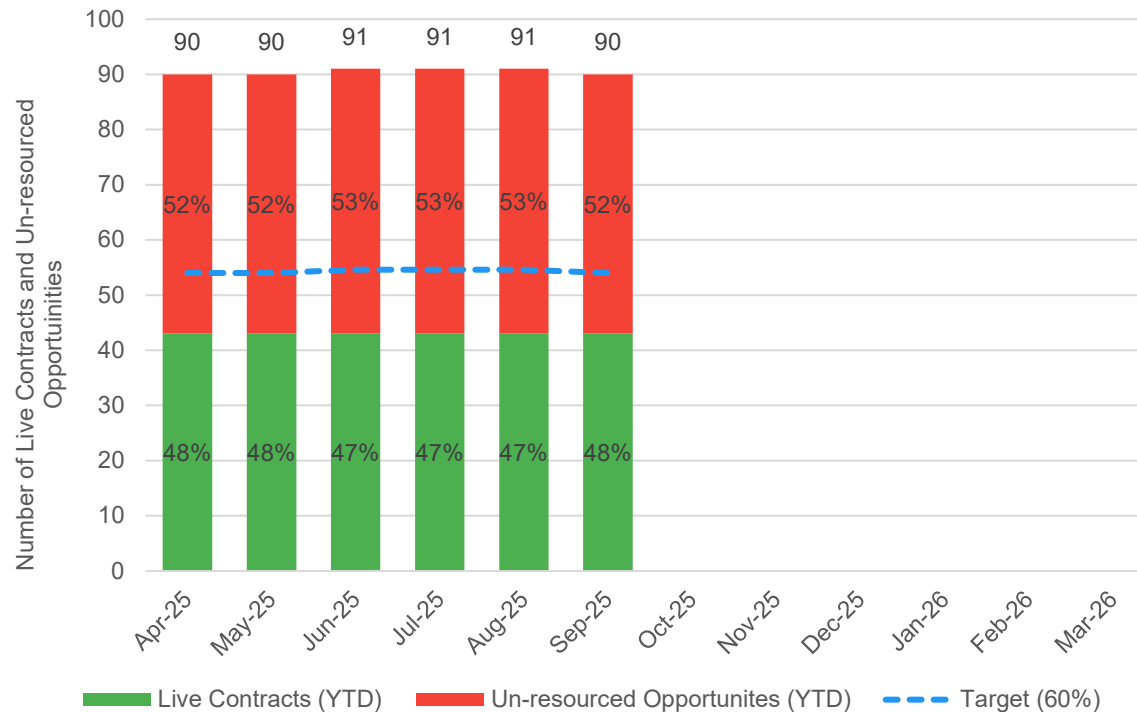


- **RAG Status:** N/A
- **Current Performance:** N/A
- **Note:** This KPI is for information only and indicates neither good nor poor performance.

Un-resourced opportunities for corporate contracts

Purpose: To show that where BCP has identified opportunities to leverage savings / efficiencies through corporate contracts that such corporate contracts have been procured and are live. This is a proxy for reducing the number of multiple contracts for the same or similar council requirements (Measure required by Audit & Governance Committee).

Data shows: Month-by-month count (non-cumulative).



- **RAG Status:** ● Amber
- **Current Performance:** 48%
- **Note:** The aspirational target of 95% has been tempered to 60% reflecting BCP's decision not to grow BCP's Procurement and Contract Management Service.

<40%

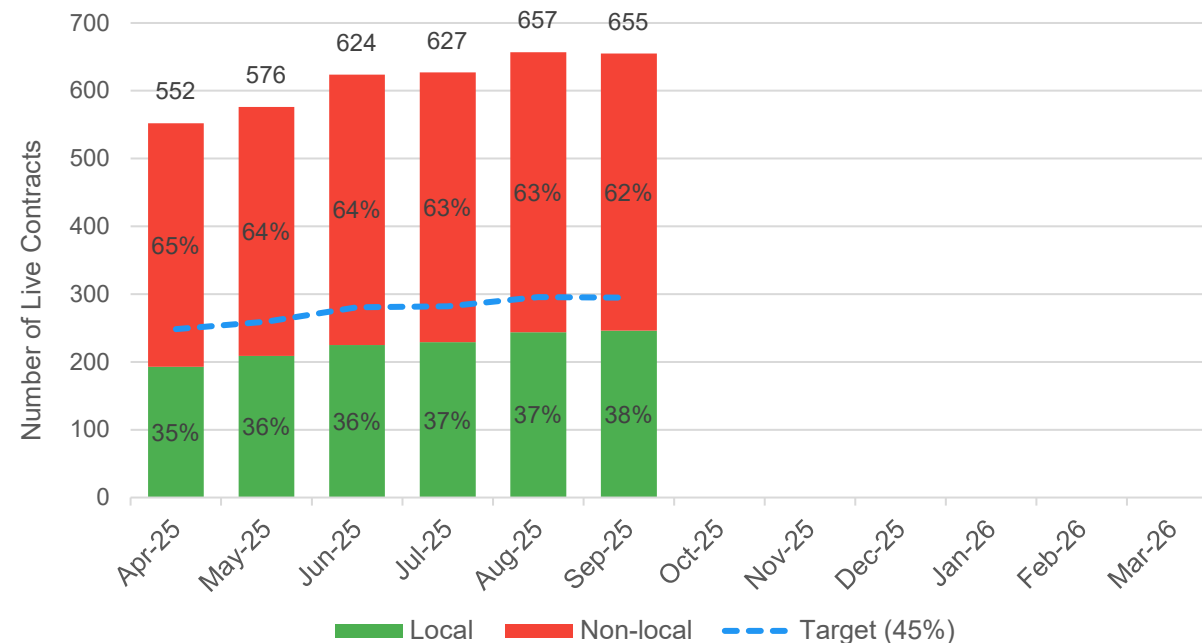
40-60%

>60%

Local contracts

Purpose: To show the percentage of BCP's contracts awarded to local suppliers. This is a proxy for increasing local spend and number of contracts awarded to local suppliers (Measure required by Audit & Governance Committee).

Data shows: Month-by-month count (non-cumulative). Note that where a BCP contract has multiple suppliers, it is classified 'local' one or more supplier has BH, DT, or SO postcode. Dorset postcodes are BH, DT & SP (Salisbury). SO used in place of SP as SO is closer to BCP.



- Local is the postcode (BH, SO, DT) defined within the contracts register

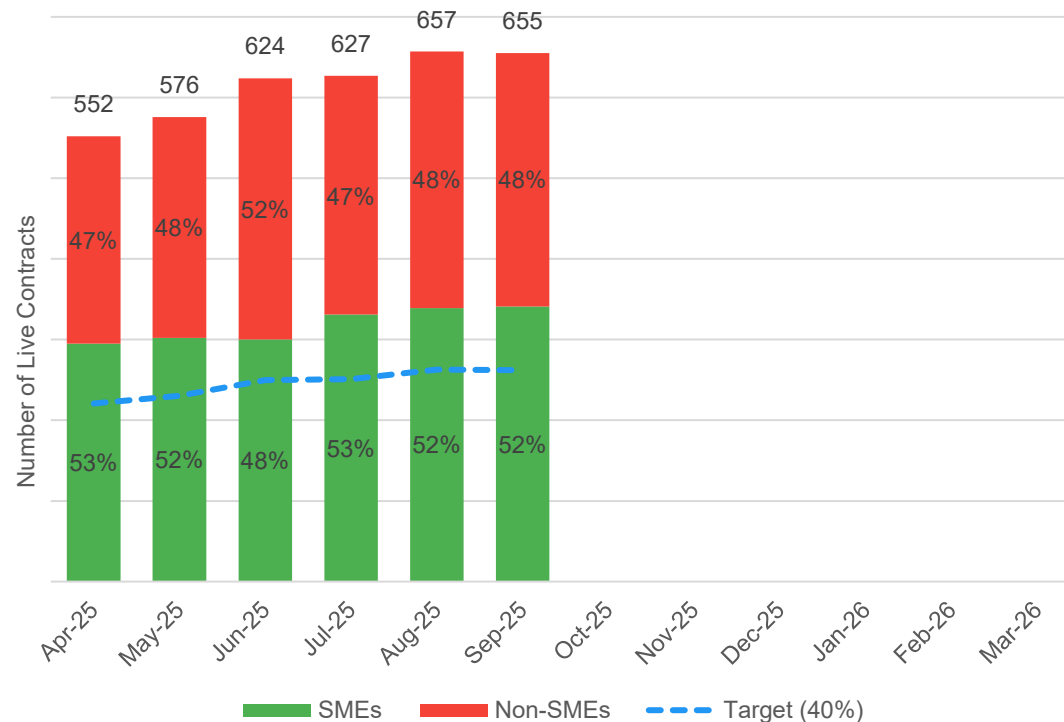
- RAG Status:** ● Amber
- Current Performance:** 38%
- Note:** The Tussell & LocalGov report dated July 2025 shows 39% of BCP's total spend in 2024 as local spending. This ranks BCP 169th out of 311 councils
- Co-pilot indicates that on average, English councils award c47% of contracts to suppliers within the same county.



SME contracts

Purpose: To show the percentage of BCP's contracts awarded to Small and Medium-sized Enterprises (SMEs). This is a proxy for increasing the number of contracts awarded to SMEs (Measure required by Audit & Governance Committee).

Data shows: Month-by-month count (non-cumulative). Note that where a BCP contract has multiple suppliers, it is classified SME contract if one or more suppliers SME.



- **RAG Status:** ● Green
- **Current Performance:** 52%
- **Note:** The Tussell & LocalGov report dated July 2025 shows 46% of BCP's total spend in 2024 as SME spending. This ranks BCP 54th out of 311 councils.
- Co-pilot indicates that on average, English councils award c38% of their procurement budget to SMEs.

<35%

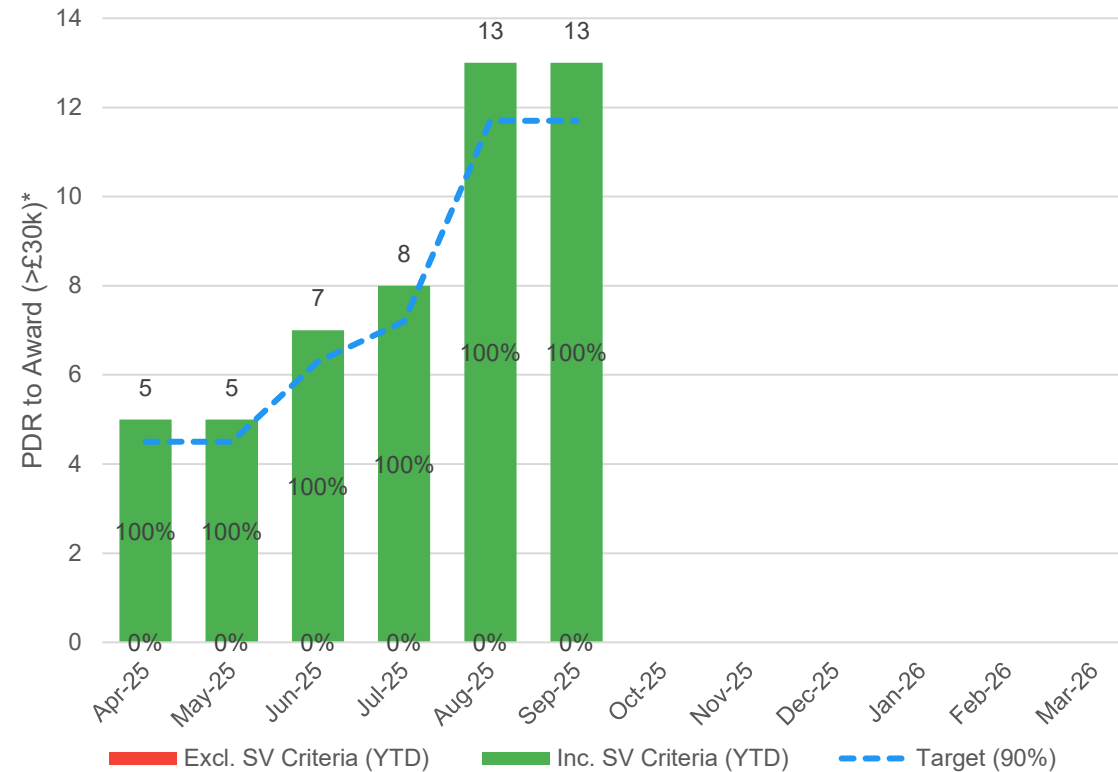
35-40%

>40%

Social Value (SV)

Purpose: To show that where it was relevant and proportionate to include SV criteria in procurements above £30k, such SV criteria were included. This is a proxy for increasing the number of contracts that seek to leverage social value benefits (Measure required by Audit & Governance Committee).

Data shows: Cumulative year to date count.



*PDR to Award (>£30k) where relevant and proportionate

- **RAG Status:** ● Green
- **Current Performance:** 100%
- **Note:** Delivery Plan item 4.3 describes a commitment to improve delivery of social value. This is work in progress: Procurement Board / CMB tasked a BCP wide Social Value Statement Working Group with drafting a Statement for CMB / Cabinet approval in Autumn 2025.

<80%

80-90%

>90%

KPIs under development

KPI 1 - On-contract spend

Purpose: To show that BCP has strong governance in place around third party spend. This is a proxy for increasing the percentage of spend that is categorised as on-contract spend (as opposed to off-contract spend). (Measure required by Audit & Governance Committee).

Co-pilot: On average, English councils have about 20-30% of their spend with third parties classified as off-contract purchasing

Target: Red <60%; Amber 60-70%; Green >70%

Development status: KPI under development with IT and Financial Systems Team

KPI 20 - Savings

Purpose: To show the savings attributed to the effective procurement of goods, works or services. This is a proxy for increasing the level of savings attributable through effective procurement. (Measure required by Audit & Governance Committee).

Target: TBC

Development status: KPI under development with reflective challenge with Procurement Board